**ERIC DAHAN**

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Driving Licence: Full

21/09/1994

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**PROFILE**



Experienced Sales Executive and Business Developer with a demonstrated history of working in the Financial, Treasury Services and Tech Industry. Skilled in leadership, management, working with start-ups and a strong sales professional. Graduated from Nottingham Trent University with a bachelor of arts degree in Economics.

Currently studying a postgraduate in Coding at Columbia University.

Languages: HTML, CSS, JavaScript

I am an enthusiastic and professional individual, keen to build a career in fields such as Technology and Software Development. My previous roles have taught me the knowledge to individually endeavor to achieve my goal. As a Bilingual character, I have enabled myself to grasp languages and interact with different cultures that are further enhanced by my studies of intercultural management in Norway. I am quick to grasp new ideas and concepts and can develop innovative and creative solutions to problems. I am passionate about doing my best to achieve success which is the same way I feel about my personal life. Dual Citizenship – United Kingdom and United States

CAREER DEVELOPMENT



**Currently Studying at Columbia University Engineering School – Fullstack Coding Academy (2019)**

**Economics BA Honours at Nottingham Trent University (2017)**

**January 2019 – Present Columbia University Engineering School - New York**

Full Stack Coding Academy

Current Skills and Knowledge Development

* HTML Web Development
* CSS Design
* Javascript

**Basic Portfolio:** [**https://ericdahan8.github.io/Basic-Portfolio/**](https://ericdahan8.github.io/Basic-Portfolio/)

**June 2018 – January 2019 Londa Inc**

Responsibilities:

* North American business development
* Reseller of Cyber security products (Hyker)

Skills and Knowledge Development

* Introduce cyber security measures to those uninformed (NA & US)
* Align risk/applicability with solutions for each sector
* Facilitate deals/sales
* Manage account relationships
* Intercultural management across different industries

**February 2018 – June 2018 Hyker (SAAB, Combitech)**

Responsibilities:

* Head of UK & International Sales
* Business Developer

Skills and Knowledge Development:

* Help influence business decisions for a start-up
* Construct and drive weekly sales and business meeting with clients
* Cyber security and tech knowledge development
* Support the expansion of an E2E work space with full data life-cycle security

**October 2017 – February 2018 Currency Solutions Ltd**

**London, UK**

Responsibilities:

* Treasury Risk Executive
* Help build and train a team of graduates for a new investment within CSL

Skills and Knowledge Development

* Providing hedging strategies to clients
* Mitigating international risk for corporations
* FX Trading (Spot and Forward)
* Daily economic analysis

**September 2018 Internship Creative People Inc.**

London, UK

Responsibilities:

* Locating ideal clients in the creative design industry

Skills and Knowledge developed:

* Differentiating between candidates depending on the quality of portfolio
* Understanding what companies look for when hiring Creative prospects

e.g. UX, Software Engineers etc.

**November 2012**  **MY-EL Consultants Ltd**

London, UK

Responsibilities:

* Assistant to the Director

Skill and knowledge development

* Helped manage investment portfolios
* Support investment decisions in Start-ups

**December 2016 Auction House London**

London, UK

Responsibilities:

* Carried out sales and various individual management tasks

Skills and Knowledge Developed:

* Auction Theory, consulting individuals and holding regular sales of commercial and residential premises

**September 2012**  **Glentree Estates**

London, UK

Skills and knowledge development

* Learnt how Property is acquired, Valued and Sold
* Shadowed agents within the field.

**August 2010 Sales Assistant, Base Clothing, (Men’s and Boys wear)**

London, UK

Responsibilities:

* Carrying out deliveries, handling phone calls, Serving customers, collecting payments & placing orders

Skills and Knowledge developed:

* Learnt how stock checks are carried out and the systems used.
* People skills were developed through managing difficult customers

**QUALIFICATIONS**



**BA Economics Nottingham Trent University**

Awaiting Certification from current coding studies at Columbia University

BI Norwegian Business School

Intercultural Management: A Scandinavian Perspective (A) (June 2015)

Nottingham Trent University

Economics BA honours, Graduated (2014-2017)

Property, Finance & Economics BA honours, studied 1 year (2013)

JFS Secondary School

A Level Qualification in Economics (C), Psychology (B), and Rudimentary Biology (2012-2013)

GCSEs: English (B) Double Science, (B) Maths, (B) Geography, (B) Information Communications and technology (A), JS (A) (2007-2011)

Languages: Fluent in English, French and Hebrew

Proficient user of MAC and PC, Microsoft Word, Excel, Power point

**INTERESTS**



* I enjoy watching and playing football and American football on a regular basis.
* Computers: Proficient user of Mac and PC, Microsoft Word, Excel, PowerPoint
* Interests: Football, American football, Basketball Captain, Hockey, Tennis, Technology, Travel, Music & Fashion
* Sports: First team hockey, First team football
* Gold Award in three consecutive math challenges whilst at school
* Extra-curricular activities: charity work and Security Jobs.
* Sales and promotional skills from both Base Retail and Online sales
* Snowboarding.
* Intellectually challenging games such as Sudoku, Scrabble and articulate.
* Keeping up to date with current affairs.
* Live music, concerts and festivals.

**REFERENCES**

Will provide references upon request.